BUSINESS MINORS

Department Website: Business Minors (https://www.gonzaga.edu/school-of-business-administration/undergraduate/business-minors/)

Minors for all majors:

- · Digital Marketing (p. 1)
- Sustainable Business (p. 3)
- · Economics (p. 1)

Minors for non-Business majors:

- · Analytical Finance (p. 1)
- Engineering Technologies (p. 1)
- · Entrepreneurship and Innovation (p. 2)
- · General Business (p. 2)
- · Human Resource Management (p. 2)
- · Management Information Systems (p. 3)
- Promotion (p. 3)

Analytical Finance

Available to non-business students only.

The minor in analytical finance is intended for students with a secondary interest in either general corporate finance or investments. This field of study may be particularly useful to two groups of students: 1) mathematics majors interested in actuarial science careers and 2) those interested in a more finance-oriented minor than the general business minor program offers. Completion of ACCT 260 Principles of Accounting I, ECON 201 Microeconomics, and one three-credit course in statistics with a minimum GPA of 2.00 and no lower than a C- in any one class is required to enroll in upper division courses required in the minor.

Program Requirements

Code	Title	Hours
Lower Division		
ACCT 260	Principles of Accounting I	3
ACCT 261	Principles of Accounting II	3
ECON 201	Microeconomics	3
ECON 202	Macroeconomics	3
MATH 114	Mathematical Analysis for Business	3
or MATH 157	Calculus and Analytic Geometry I	
BUSN 230	Business Statistics	3
or MATH 321	Statistics for Experimentalist	
Upper Division		
BFIN 320	Principles of Finance	3
BFIN 322	Intermediate Finance	3
BFIN 422	Investment Analysis	3
Total Hours		27

Digital Marketing Minor Available to all students. Program Requirements

Digital marketing is the present and future of marketing. Students with digital marketing knowledge and skills are well-positioned to succeed

in modern marketing and e-commerce careers. The minor is designed to develop skills in content marketing, social media marketing, search engine optimization, web analytics, mobile marketing, app development, and more. This minor pairs particularly well with business concentrations in marketing, MIS, and entrepreneurship. Students majoring in fields such as integrated media, public relations, communications, computer science, journalism, English, art, and psychology might also find the minor helpful in their professional pursuits.

Code	Title	Hours
Lower Division		
BMIS 245	Technical Foundations of Digital Marketing	3
MKTG 310	Principles of Marketing	3
BMIS 443	Techniques for Web and Mobile-based Business	3
MKTG 402	Marketing Communications	3
MKTG 410	Digital Marketing	3
Select one of the	following:	3
MKTG 330	Marketing Research	
MKTG 420	Data Visualization	
MKTG 421	Business Analytics	
INMD 360	Media Law	3
or BMIS 331	Problem Solving and Program Techniques	
Select one of the	following:	3
MKTG 318	Social Media Marketing	
MKTG 319	Content Marketing	
MKTG 411	Digital Advertising	
Total Hours		24

Note: All upper division MKTG courses require a prerequisite of MKTG 310 Principles of Marketing.

Economics Minor Available to all students. Program Requirements

Code	Title	Hours
Lower Division		
ECON 201	Microeconomics	3
ECON 202	Macroeconomics	3
Upper Division		
ECON 302	Intermediate Macroeconomics	3
Select two of the	e following:	6
ECON 301	Intermediate Microeconomics	
ECON 320-340 Applied Microeconomics courses		
Any upper division ECON elective		3
Total Hours		18

Engineering Technologies Minor Available to non-business students. Minor in Business for Engineering Technologies

Program Requirements

This minor is designed for engineering students (at present, students in the civil engineering and engineering management disciplines) at the

undergraduate level. It recognizes the career skills employers are looking for in engineers pursuing engineering and construction management roles.

Code	Title	Hours
Required Course	es	
ECON 200	Economic Analysis	3
MATH 321	Statistics for Experimentalist	3
ACCT 263	Accounting Analysis	3
BFIN 320	Principles of Finance	3
BUSN 283	Business Law	3
Electives		
Select two of the	e following:	6
MKTG 310	Principles of Marketing	
ECON 324	Economics of Environmental Protection	
OPER 340	Operations Management	
MGMT 350	Principles of Management	
ENSC 405	Engineering Project Management	
BENT 490	Creativity, Innovation, and Entrepreneurship	
Total Hours		21

Entrepreneurship and Innovation Minor Available to non-business students only. Program Requirements

Any non-business student can earn a Minor in Entrepreneurship and Innovation through a curriculum incorporating fundamentals of business and entrepreneurial subjects. From idea generation, and opportunity seeking behavior, the program takes students through the entrepreneurial process and provides a body of thought which may compliment their major studies.

Code	Title	Hours
Lower Division		
ACCT 260	Principles of Accounting I	3
or ACCT 263	Accounting Analysis	
ECON 200	Economic Analysis	3
or ECON 201	Microeconomics	
Upper Division		
BENT 490	Creativity, Innovation, and Entrepreneurship	3
BENT 491	Creating New Ventures	3
BENT 492	Technology Entrepreneurship	3
or BENT 493	Social Entrepreneurship	
Select one of the	following:	3
BMIS 443	Techniques for Web and Mobile-based Business	
BUSN 470	Multidisciplinary Act Projects	
BUSN 491	Directed Study	
BUSN 494	Small Business Consulting	
Total Hours		18

General Business Minor Available to non-business students only. Program Requirements

Completion of ACCT 260 Principles of Accounting I-ACCT 261 Principles of Accounting II (or ACCT 263 Accounting Analysis), ECON 201 Microeconomics-ECON 202 Macroeconomics (or ECON 200 Economic Analysis) and one three-credit course in statistics with a minimum average GPA of 2.00 and a grade no lower than C- in any one class, must be earned to complete the minor program.

Code	Title	Hours
Lower Division		
BUSN 111	Business Computing	2
Select one of the	following combinations:	3-6
ACCT 263	Accounting Analysis	
ACCT 260 & ACCT 261	Principles of Accounting I and Principles of Accounting II	
Select one of the	following combinations:	3-6
ECON 200	Economic Analysis	
ECON 201 & ECON 202	Microeconomics and Macroeconomics	
BUSN 230	Business Statistics	3
or MATH 321	Statistics for Experimentalist	
Upper Division		
MKTG 310	Principles of Marketing	3
BFIN 320	Principles of Finance	3
MGMT 350	Principles of Management	3
Electives		0-6
BMIS 235	Management Information Systems	
BUSN 283	Business Law	
OPER 340	Operations Management	
Total Hours		20-32

Human Resource Management Minor Available to non-business students only. Program Requirements

This minor is designed for non-Business and non-Accounting majors. The minor helps students learn how to manage their own careers and help others succeed in the workplace.

Code	Title	Hours
Lower Division		
Select one of the	e following:	3
BUSN 230	Business Statistics	
SOCI 202	Statistics for Social Science	
PSYC 202	Statistics for Psychology	
MATH 121	Introductory Statistics	
MATH 321	Statistics for Experimentalist	
Upper Division		
MGMT 350	Principles of Management	3
MGMT 400	Recruitment and Selection	3
MGMT 405	Compensation and Performance Appraisal	3
MGMT 410	Training and Organizational Development	3

Total Hours		18
MGMT 415	Employment Law and Labor Relations	3

Management Information Systems Minor Available to non-business students only.

The world has moved into the information age. Information technology and its applications affect every walk of life by improving the productivity of individuals. As a result, social, economic, and organizational structures change rapidly. The minor in management information systems is intended for all non-business students, especially those in computer science and engineering degree programs, to have a basic understanding of how business operates and how information systems affect today's organizations.

Program Requirements

Code	Title	Hours
Lower Division		
BUSN 111	Business Computing ¹	2
BMIS 235	Management Information Systems ²	3
Upper Division		
BMIS 331	Problem Solving and Program Techniques	3
BMIS 342	Data Analytics for Business	3
BMIS 441	Data Base Management	3
BMIS 444	Information System Analysis and Design	3
Total Hours		17

BUSN 111 Business Computing may be waived in some cases. See the Associate Dean for more information.

Promotion Minor

Available to non-business students only.

The minor in promotion is offered to non-business majors. The focus is how to communicate effectively and efficiently through a variety of methods with any target audience. Students must complete three required courses as well as three courses from the approved elective courses listed below.

Program Requirements

Code	Title	Hours
Required Courses	3	
MKTG 310	Principles of Marketing	3
MKTG 315	Consumer Behavior	3
MKTG 402	Marketing Communications	3
Approved Elective	e Courses	
Select nine credit	s from the following:	9
MKTG 318	Social Media Marketing	
MKTG 319	Content Marketing	
MKTG 342	Graphic Design	
MKTG 410	Digital Marketing	
MKTG 411	Digital Advertising	
MKTG 418	Personal Selling	
MKTG 490	Promotion Project ¹	

With marketing faculty approval

Students desiring to pursue this minor should meet with a School of Business advisor early in their program to ensure development of a course sequencing plan. MKTG 310 Principles of Marketing is a prerequisite for most other marketing courses. MKTG 315 Consumer Behavior is a prerequisite for MKTG 402 Marketing Communications.

Sustainable Business Minor

Available to all students.

This minor is designed primarily for business majors who want to learn more about environmental issues, but the minor would be available to anyone at Gonzaga University.

Students earning a Sustainable Business minor would be required to take courses from both the School of Business Administration and the Environmental Studies Department within the College of Arts & Sciences. The intention is to have these courses work together across disciplines to give students the necessary background in both business and environmental studies.

Students desiring to pursue this minor should meet with a School of Business advisor early in their program to ensure development of a course sequencing plan. The Upper Division Elective cannot double count for both a student's major and the Sustainable Business Minor. For example, if ENVS 358 Environmental Ethics is taken for the Environmental Studies major, it cannot also count for the Sustainable Business minor. For students with majors in Business, Accounting, and Economics, no upper division courses can double count between their major and the Sustainable Business minor.

Program Requirements

J		
Code	Title	Hours
Lower Division		
ENVS 101	Introduction to Environmental Studies	3
Select one of the	following:	4
ENVS 103 & 103L	Environmental Biology and Environmental Biology Lab	
ENVS 104 & 104L	Environmental Chemistry and Environmental Chemistry Lab	
ENVS 200	Case Studies in Environmental Science	4
ECON 201	Microeconomics	3
Upper Division		
BENT 493	Social Entrepreneurship	3
BUSN 430	Sustainable Business	3
ECON 324	Economics of Environmental Protection	3
Select one of the	following:	3
ENVS 321	Ecological Thought and Politics	
ENVS 326	Environmental Sociology	
ENVS 352	Environmental Law and Policy	
ENVS 353	Environmental History	

BUSN 111 Business Computing is a prerequisite for BMIS 235 Management Information Systems.

4 Business Minors

Total Hours			26
	ENVS 381	Ethics of Eating	
	ENVS 358	Environmental Ethics	